

## **ANNOUNCEMENT**

## Strategic Partnership between CNL AIFM and QUALCO GROUP

Athens, 08/01/2021

CNL Capital EKES-AIFM announces that its fund manager CNL AIFM signed a memorandum of understanding on a strategic partnership with QUALCO Group. The above strategic partnership is subject to certain conditions (including the conclusion of the final - binding agreements and the approval by the competent corporate bodies and regulatory authorities) and aims to further empower CNL AIFM to continue supporting the development of CNL Capital EKES - AIFM in the coming years, based on its successful market presence in the provision of alternative financing to SMEs. The scope and exact details of this strategic partnership will be finalized in the coming months and will be reflected in the final agreements, the main goal of this partnership being to help increase CNL Capital's funds under management (debt and equity) , to identify new business opportunities, as well as to launch new innovative financing products .

QUALCO Group, with over 20 years of market presence, is an expert provider of debt portfolio management systems and technology-enabled services, covering all aspects of the debt collection and recovery lifecycle. Based in Athens and present in the United Kingdom, France and Cyprus, the Group serves more than 70 organizations in more than 30 countries worldwide. Today, QUALCO Group has over 500 employees, covering a significant range of specialized services.

Under the proposed strategic partnership, CNL AIFM and QUALCO Group foresee significant business opportunities in providing alternative financing tools to enterprises.

CNL Capital EKES-AIFM shall continue to inform the investors about any new developments on the above strategic partnership.